

RESOLUTION 2024-26

PURCHASE OF EQUIPMENT FOR CITY OF MARIETTA

WHEREAS, the purchase of equipment, materials and supplies is necessary to perform the duties relative to the functions lawfully imposed upon or assumed by the City of Marietta; and

WHEREAS, the following described equipment is needed to allow for the performance of the above described duties/functions; **IN-CAR VIDEO RECORDING SYSTEMS**;

WHEREAS, in accordance with Section 2-172 of the Code of Ordinances, the following sole-source bid for the purchase was submitted:

AXON	AS DETAILED IN QUOTE	\$94,302.60
5 YEAR PAYOUT-		
1ST YEAR-	\$9,430.24	
2ND YEAR-	\$21,218.09	
3RD YEAR-	\$21,218.09	
4TH YEAR-	\$21,218.09	
5TH YEAR-	\$21,218.09	

WHEREAS, staff recommend the purchase of equipment as submitted by **IN-CAR VIDEO RECORDING SYSTEMS**, based upon the following justification: **REPUTABLE COMPANY, PREVIOUS EXPERIENCE, WARRANTY, FEATURES, COMPATABILITY WITH BWC**; and

WHEREAS, funding is available to provide for this expenditure within the budget of the current fiscal year, under the following department/account: **01-75-800**

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Marietta:

1. The purchase of **IN-CAR VIDEO RECORDING SYSTEM** as submitted by **AXON** is hereby approved based on:
 - the recommendation of staff as previously indicated.
 - the following: _____.
2. The expenditure for the purchase will be deducted from the following department/account: **01-75-800**

PASSED by the City Council and **SIGNED** by the Mayor this 13 day of August, 2024.

CITY OF MARIETTA

Kermit McKinney

KERMIT MCKINNEY, MAYOR

ATTEST

Dottie Gwin

DOTTIE GWIN, CITY CLERK



RESOLUTION

2024-26

Purchase of Equipment/Materials/Supplies for the City of Marietta

A close-up photograph of the Axon Fleet 3 camera unit, which is a dual-view camera mounted on a vehicle. The camera has two lenses and is labeled 'AXON'. The background is dark and blurry, suggesting an interior vehicle setting.

FLEET 3

AXON

DRIVE THE FUTURE OF IN-CAR VIDEO

**Make ALPR part of every vehicle | Support in real-time with Axon Respond live capabilities
| Build transparency with clear footage**

Unlock the power of the Axon ecosystem with Axon Fleet 3. Axon Fleet 3 is a powerful, centralized in-car video system. A dual-view camera captures what's happening both inside and outside of patrol vehicles, giving officers extra eyes on the road. Integrated mobile ALPR capabilities enable cost- and time-efficient investigations, while live maps, alerts, and video and audio streaming help supervisors and dispatchers maintain real-time awareness.

FEATURES & BENEFITS

✓ VIDEO RECALL

Retrieve footage from a non-activated camera from up to 24 hours prior, ensuring critical evidence is not missed even when the camera was not actively recording.

✓ INTERIOR CAMERA

Color footage in well-lit conditions and infrared illumination at night captures an accurate picture of suspects' behavior.

✓ DUAL-VIEW CAMERA

Panoramic video camera captures clear video evidence, and 4k ALPR camera with edge AI processing captures license plates across 3 lanes of traffic at high closing speeds.

✓ MULTI-CAM PLAYBACK

Watch up to four in-car or BWC videos recorded at a scene using Axon Evidence, with videos automatically associated with each other based on device proximity.

✓ AUTOMATIC ACTIVATION

Activate cameras based on configurable events including light bar activation, speed threshold, and more so officers never miss a moment.

✓ FLEET HUB

Upload footage over LTE with bundled Cradlepoint router or Wi-Fi with Fleet Hub. Fleet Hub has a secure solid-state storage with wireless communications and advanced geolocation engine for vehicle positioning. Available with 240GB or 1.8TB of storage.

AXON.COM



LIVE STREAMING AND LOCATION UPDATES

Real-time vehicle location, alerts and live streaming capabilities allow leadership to make informed decisions to keep officers safe.

WIRELESS MIC

Capture clear audio up to 1,000 feet away from patrol vehicles.

FLEET DASHBOARD APP

Utilize a simple interface for ALPR alerts, camera control, preview and tagging of evidence, zoom, and mobile device compatibility.

BWC PAIRING & UPLOAD

Wirelessly pair with any Axon body-worn camera, to wirelessly upload footage in the field and save trips back to the station or barrack.

MOBILE ALPR HOTLIST

Configurable MDC alerts help officers notify officers of relevant plate reads.

THE AXON ECOSYSTEM

Fleet 3 with ALPR is part of the Axon Ecosystem, a network of connected hardware and software solutions that, when used together, strengthen real-time situational awareness and improve efficiency and effectiveness in the field. An investment in Fleet 3 is an investment in connected technology, and a powerful tool for saving your agency time and budget.

To learn more about how Fleet 3 can improve workflows at your agency, visit axon.com/ecosystem

SPECIFICATIONS

DUAL-VIEW CAMERA

Up to 1080p resolution, 160° field-of-view (FOV) for evidence, 16:9 or 5:2 panoramic aspect ratio, 12x digital zoom, 360° swivel mount

SECURITY

Firmware updates and all evidence encrypted on Hub

VIDEO RECALL

24 hours per camera

CAMERA INGRESS RATING

IP54

INTERIOR CAMERA

Up to 1080p resolution, 160° FOV, 4:3 aspect ratio (occupant knee to head), color in light conditions, IR illumination in low-light

ALPR COVERAGE

Up to three traffic lanes with one camera using 4k resolution

CAMERA AND HUB OPERATING TEMPERATURE

-40°F to +185°F

WIRELESS MIC INGRESS RATING

IP67

HUB

240GB video storage, 5 PoE ports for devices, 10 inputs for 12V triggers, Wi-Fi, BLE, GNSS

FLEET DASHBOARD APP

Windows 10, Windows 7, Android or Samsung DeX supported; iOS compatibility forthcoming

WIRELESS MIC OPERATING TEMPERATURE

-40°F to +158°F

HUB INGRESS RATING

IP50





Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-596652-45498.878JT

Issued: 07/25/2024

Quote Expiration: 09/01/2024

Estimated Contract Start Date: 12/01/2024

Account Number: 338887

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Marietta PD UPDATED 700 S Highway 77 Marietta, OK 73448-4204 USA	Marietta Police Dept. - OK 700 S Highway 77 Marietta OK 73448-4204 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jack Torgler Phone: Email: jtorgler@axon.com Fax:	Brett Harris Phone: 580-276-9371 Email: bharris@mariettaok.city Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$94,302.60
ESTIMATED TOTAL W/ TAX	\$94,302.60

Discount Summary

Average Savings Per Year	\$1,354.08
TOTAL SAVINGS	\$6,770.40

Payment Summary

Date	Subtotal	Tax	Total
Nov 2024	\$9,430.24	\$0.00	\$9,430.24
Nov 2025	\$21,218.09	\$0.00	\$21,218.09
Nov 2026	\$21,218.09	\$0.00	\$21,218.09
Nov 2027	\$21,218.09	\$0.00	\$21,218.09
Nov 2028	\$21,218.09	\$0.00	\$21,218.09
Total	\$94,302.60	\$0.00	\$94,302.60

Quote Unbundled Price:	\$101,073.00
Quote List Price:	\$94,676.40
Quote Subtotal:	\$94,302.60

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B	Fleet 3 Basic	7	60	\$176.64	\$161.41	\$160.52	\$67,418.40	\$0.00	\$67,418.40
A la Carte Software									
80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	7	60		\$64.01	\$64.01	\$26,884.20	\$0.00	\$26,884.20
Total							\$94,302.60	\$0.00	\$94,302.60

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	7	1	11/01/2024
Fleet 3 Basic	70112	AXON SIGNAL - SIGNAL UNIT	7	1	11/01/2024
Fleet 3 Basic	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	7	1	11/01/2024
Fleet 3 Basic	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	7	1	11/01/2024
Fleet 3 Basic	72048	AXON FLEET 3 - SIM INSERTION - ATT	7	1	11/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	7	12/01/2024	11/30/2029
Fleet 3 Basic	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	14	12/01/2024	11/30/2029
A la Carte	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	7	12/01/2024	11/30/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	7

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	7	11/01/2025	11/30/2029
Fleet 3 Basic	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	7	11/01/2025	11/30/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	700 S Highway 77	Marietta	OK	73448-4204	USA

Payment Details

Nov 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	7	\$2,688.40	\$0.00	\$2,688.40
Year 1	Fleet3B	Fleet 3 Basic	7	\$6,741.84	\$0.00	\$6,741.84
Total				\$9,430.24	\$0.00	\$9,430.24

Nov 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	7	\$6,048.95	\$0.00	\$6,048.95
Year 2	Fleet3B	Fleet 3 Basic	7	\$15,169.14	\$0.00	\$15,169.14
Total				\$21,218.09	\$0.00	\$21,218.09

Nov 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	7	\$6,048.95	\$0.00	\$6,048.95
Year 3	Fleet3B	Fleet 3 Basic	7	\$15,169.14	\$0.00	\$15,169.14
Total				\$21,218.09	\$0.00	\$21,218.09

Nov 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	7	\$6,048.95	\$0.00	\$6,048.95
Year 4	Fleet3B	Fleet 3 Basic	7	\$15,169.14	\$0.00	\$15,169.14
Total				\$21,218.09	\$0.00	\$21,218.09

Nov 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	7	\$6,048.95	\$0.00	\$6,048.95
Year 5	Fleet3B	Fleet 3 Basic	7	\$15,169.14	\$0.00	\$15,169.14
Total				\$21,218.09	\$0.00	\$21,218.09

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract NASPO OK-MA-145-21-100 (PA-Oklahoma OK SW1057A) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/25/2024

